



# HUMINT

APPLYING INNOVATIONS, ACQUIRE EXCELLENCE.

## **HumInt's eHome Home Automation Solution for a leading Real Estate Player**

### **The Client**

HumInt's Client is the leading Real Estate player of Central India and a pioneer in the industry, with properties under management of more than 500 million dollars.

**"I cannot explain in words, how happy were my customers"**

### **Business Challenge**

As a pioneer in the industry, client was in search of a Home Automation System provider, to prove themselves once again as a leader in Central India market. To meet their strategic initiatives, they found it appropriate to leverage the technology and management expertise of a partner who is leading Home Automation Solutions Provider of India.

**"That was — love at first site." - End Customer**

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## HumInt's Solution

HumInt deployed a team of 40 professionals, and looked after all the three aspects of Home Automation Solution (eHome) that is Research, Development and Production. 1400 hundred apartments were automated under the project. HumInt gave client a solution which was compatible with the existing infrastructure, client do not wanted to increase any component cost, HumInt's eHome proved itself a plug and play solution without increasing any additional cost of the project.

### Technology Used

In house HumInt R&D.

### Business Impact

Happy Customers, Client's image and credibility has been increased in the customer perspective as the advanced builders of the industry. Customer conversion was doubled. Home Automation also brought global appeal to the whole project, since then many NRIs have become the client's customer. Venture attracted customers from various strata's of the society.

End User is going through an experience where their house is living a parallel life with them.

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## About HumInt Consulting Private Ltd.

HumInt is a growing IT consultancies and service provider company. The main goal of the company is to help businesses relate to the IT Services. The various software solutions provided by us enable you to automate your entire business functions and improve your efficiency and enhance productivity. Being in the age of Information, we want to application Information Technology in a strategic solution manner to provide solutions to all the problems of our client's management. Our solutions are customized to adapt to your business processes and our flexible and innovative approach in applying various technologies that suit exactly to your needs in a cost-effective manner and ensure that 'You get what you want'. Here at HumInt, we apply innovation so that your business acquires excellence.



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